

FACT SHEET

Theme India and U.S. Exports Controls
Dates 11-12 October, 2010
Venue Hotel Le Meridien, New Delhi, India
Timings Day 1: 0900 hrs – 1745 hrs
Day 2: 0900 hrs – 1745 hrs

Market Opportunity India has budgeted as much as \$40 billion through 2012 to procure 'best technologies' for the upgradation of its defense establishment. The recent "End Use Monitoring" agreement between the U.S. and India will enable defense and security trade between the two countries as never before.

Increased international security concerns are forcing companies and individuals who use or resell U.S.-origin products, components or technology to become more aware of the long arm of U.S. trade controls laws and regulations. The U.S. government is reaching outside its borders with increasing regularity to impose serious penalties on U.S. and non - U.S. companies who fail to comply with extra territorial U.S. rules. Penalties can include monetary fines, loss of U.S. Government contracts, or a complete ban from receiving any U.S. items.

"India and U.S. Export Controls" offers an in-depth understanding of U.S. export controls and their impact on Indian companies, which engage or plan to engage in the retransfer or re-export of U.S.-controlled products.

Keynote Address **U.S. Defense Trade Controls**

Topics **U.S. Export Control Regimes**
ITAR Overview
Jurisdictions
End Use Monitoring for U.S. Defense Articles
Retransfers/Licensing/Embargoes
Brokering and Defining a U.S. Person
ITAR Agreements and Exemptions
Supplying Defense Items to the U.S.
Effective Compliance Processes for Indian Firms
Indian Offset policies
Homeland Security – India's changing threat environment

Delegate profile Aerospace Industry
Defense Institutions
Space / Satellite
Exporters of technical products of U.S. origin or with U.S. content
Manufacturers whose products incorporate U.S.-origin goods, software, or parts
Freight forwarders, third-party logistics providers, & international delivery specialists
Customs brokers
Human Resources staff
Security & IT staff
Contracts & Legal staff
Marketing staff
Licensing and Compliance staff
Export consultants & legal advisors
Financial & insurance institutions involved in international trade & investment financing
Relevant Agencies from the Government of India
Dignitaries from embassies, Foreign Trade Associations, and High Commissions

Delegate fees

Delegate	Fees
Domestic	Rs. 24,000
International	Euros 700

* **Service tax of 10.3% extra**

For information on costing and participation details, please contact as follows:

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